Transportation Loss Prevention and Security Association

SPECIAL EDITION

May - 2002

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Transportation
Loss Prevention and
Security Association

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JOINT CONFERENCE IN ORLANDO EXCEEDS EXPECTATIONS

The warm Florida weather was a perfect backdrop for our Joint Conference bringing together the Transportation Loss Prevention & Security Association and the Transportation Consumer Protection Council. From the first General Session where several hundred attendees heard forecasts on the future of the motor carrier industry from the Trade Press represented by John Schultz, senior editor of Traffic World and Industry Representatives such as Fritz Damm, current President of the Transportation Lawyers' Association, to the Keynote Luncheon Speech of Michael Wickham, Chairman & CEO, Roadway Corp., everyone was treated to three days of non-stop action.

CLAIMS SETTLED

No other group packs as much education and information into such a short period of time. Every company got their money's worth and I even heard that several claims were settled when the representatives from the carriers and shippers were holding their plates against the wind outside at the President's Reception.

THANKS TO THOSE WHO HELPED

George Pezold, Managing Director of TCPC, and Bill Bierman, Executive Director of TLP&SA, were even seen smiling after all the numbers were in. And everyone knows that George Pezold never smiles where money is concerned. We all owe a debt of thanks to TLP&SA Board members Tom Rotunda, John Gibbs and President, Ken DeVries, who worked tirelessly to ensure the success of the Conference. The Hospitality Suite was more than hospitable: the Exhibitors exhibited in fine fashion; and a grand time was had by all.

There was a Joint Session of the Boards of Directors of both groups held on the Sunday before the Conference where all members had an opportunity to discuss future plans and pending issues important to both shippers and carriers. Everyone will be happy to know that there was unanimous agreement at that meeting:

WE WILL DO IT ALL OVER AGAIN NEXT YEAR IN RENO!!



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TLP&SA PARTICIPATES IN UNIQUE SYMPOSIUM SPONSORED BY VOORHEES TRANSPORTATION CENTER AT RUTGERS UNIVERSITY

As a representative of TLP&SA, your Executive Director conducted the first NJ Freight Mobility Partnership Symposium at the Special Events Forum on the campus of Rutgers University in New Brunswick, NJ. April 3, 2002 marked the date when the Voorhees Transportation Center instituted its examination of freight movement in the State of New Jersey in a continuing effort to identify problem areas and to find potential solutions which may be applied throughout the country.

NJ USED AS LABORATORY TO EXAMINE TRANSPORTATION ISSUES

New Jersey represents a singular environment where all modes of transportation; ship, rail, truck and air come together in a several mile area surrounding Newark Airport. Therefore, the State presents a virtual laboratory for study of vexing transportation issues. Superimposed on the "normal" transportation problems are a myriad of new security concerns occasioned by September 11th, which concerns directly effect New Jersey as the gateway to New York City.

ABOUT VOORHEES TRANS-PORTATION CENTER

The Voorhees Center was established to lead an informed public discussion of transportation policy issues; perform in-depth studies for

use by government and the public alike; recommend legislation; and convene forums, conferences, and seminars on critical issues involving transportation. The recent freight symposium was the first in a series of events which are intended to demonstrate the importance of freight to the economy of the region. Participants in the symposium came from such well known companies as Home Depot, Polaner Foods and Tropicana. The public sector panelists represented the Port Authority of NY & NJ, the NJ Turnpike Authority and Maersk-Sealand. These distinguished and knowledgeable guests explained how freight movement provides jobs, creates new business and ensures that the goods we expect will be on our shelves.

COMMISSIONER OF DOT SPEAKS AT SYMPOSIUM

Attendees at the Voorhees Freight Symposium were welcomed by James W. Hughes, Dean of the Edward J. Bloustein School of Planning and Public Policy. William D. Bierman, your Executive Director, set out the goals of the Symposium and introduced the new Commissioner of the New Jersey Department of Transportation, The Honorable James P. Fox. Commissioner Fox observed that the Voorhees Transportation Center provides an unsurpassed resource for the public and private sector and that he considers Voorhees as the "go to place" for information and recommendations on transportation issues.

TLP&SA PLAYER AT VOORHEES

We hope that TLP&SA will be able to play an important role at the Voorhees Transportation Center by helping to set the agenda and by supplying information and practical input when necessary. Several of our members have expressed interest in participating in our major Conference which will take place in the near future. We believe that the work of the Voorhees Transportation Center will be recognized throughout the United States and that many of their recommendations will serve as a model to the rest of the country.

If you wish to have more information on the Voorhees Transportation Center At Rutgers University, please call William Bierman at TLP&SA Headquarters. I am attaching a copy of the Agenda from the April 3, 2002 Symposium in order to give you an idea of what took place.

TLP&SA MAKES PRESENTA-TION AT NORTHEASTERN CLAIM CONFERENCE

On May 3, 2002 the NORTHEAST-ERN CLAIM CONFERENCE held its SPRING SEMINAR in NEW JERSEY. Your Executive Director gave an Update and Overview of TLP&SA. We reviewed the success of our recent Conference in Orlando and advised the attendees of the great strides we are making in our relationship with TCPC. We discussed the educational topics covered at our Conference and we addressed



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the issues raised by Mike Wickham of Roadway.

Members of the NORTHEASTERN group were encouraged to join our National Organization and Application Forms were made available. We also distributed copies of our most recent 'IN TRANSIT NEWSLETTER' to show what new members could expect to receive when they join.

Other topics covered at the NORTHEASTERN CONFER-ENCE were a Contracting Presentation conducted by WILLIAM BIERMAN, ESQ. and GERARD SMITH, ESQ., as well as a Security Program on Hiring Practices and Reporting Losses to Authorities. GAIL TOTH, Executive Director of the New Jersey Motor Truck Association, gave a report on the status of her organization and their new initiatives on behalf of the industry.

PATRONIZE OUR EXHIBITORS

As anyone who attended our Orlando Conference can tell, we had a marvelous group of EXHIBITORS from all aspects of the transportation industry. Each booth told a different story from electric guard dogs to proper sale and disposal of salvage and all Exhibits were protected under tight security by a security Exhibitor. Every attendee who visited the Exhibits was impressed by the friendliness of the Exhibitors and the professionalism of their presentations.

REMEMBER OUR FRIENDS

Our Exhibitors supported the Conference and TLP&SA encourages you to support our Exhibitors. Therefore, we are providing you with a list of the Exhibitors with their contact information. If you have any questions or would like more information about the Exhibitors, please contact them directly.

WE GRATEFULLY ACKNOWLEDGE THE PARTICIPATION OF THE FOLLOWING EXHIBITORS:

- Mr. J. Eric Lott
 Marketing Manager
 ITW/SHIPPERS PRODUCTS
 1203 N. Main Street
 P.O. Box 69
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- Mr. Bill Mullis
 Owner/President
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 Columbia, SC 29221
- 3. Matthew B. McDearmont VISIONTECH SYSTEMS, INC. 5840 Charleston Bay Cumming, GA 30041
- 4. Jim O'Donnell

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 Hazel Crest, IL 60429
- 5. J.E. McGinnis

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 Meridian, MS 39302
- 6. **RECOVERY MANAGEMENT CORPORATION**13900 East 35th Street
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- 7. Mark J. Cairnes
 Director of Marketing
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- 8. Steve Simonds
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